

Lawyers  
Alfred Clayton Jr  
Peter M. Diemer  
Elizabeth Slattery  
Amy H. Robinson

# Clayton & Diemer LLC

500 L Street | Suite 200 | Anchorage, Alaska 99501  
T 907.276.2999 | F 907.276.2956 | www.cdlaw.pro

Of Counsel  
Maryanne Boreen

January 26, 2018



VIA FIRST CLASS MAIL

Ms. Alexandria Hicks, Coordinator  
State of Alaska  
Department of Health and Social Services  
Certificate of Need Program  
3601 C Street, Suite 978  
Anchorage, Alaska 99503

Re: Request for Determination dated December 18, 2017  
Our File No. 3240-7

Dear Ms. Hicks,

Muldoon ASC, LLC (Muldoon), ASC North, LLC (North), and South Anchorage Surgery Center, LLC (SASC) (hereinafter collectively the "Requestors") submitted to the Department of Health and Social Services (DHSS) a Request for Determination on December 18, 2017, with regard to a proposed business reorganization and relocation described therein.

This request did not include a certified cost estimate of the proposed relocation since the relocation is within the scope of AS 18.07.031(c) and prior DHSS precedent did not require a certified cost estimate under such circumstances. On January 9, 2018, DHSS made a request for a certified cost estimate of the proposed relocation citing to a recent unpublished Superior Court order in *Mat-Su Valley Medical Center v. Surgery Center of Wasilla et al.*, a matter to which the Requestors are not a party and a matter upon which the Alaska Supreme Court has not ruled, but which holds that a request for determination related to an AS 18.07.031(c) relocation must contain a certified cost estimate even though pursuant to the statute, cost is not a CON determination factor relevant to relocation. Without waiver, the Requestors hereby submit the enclosed certified cost estimate prepared by North Architecture Construction Development, LLC for the proposed relocation in accordance with 7 AAC 07.031(b)(2).

With regard to the equipment cost estimate, please note that the estimate includes full new replacement value of necessary equipment. This value is used simply for the expediency of generating the estimate and is likely much greater than the value of the equipment to be consolidated and relocated. With regard to the relocation space, the Requestors present a lease estimate for 11,000 sq. ft. of Class A space at \$3.00 per sq. ft. with an initial term of two years. See Exhibit B to the cost estimate. Note that the estimate is for a five year term, but the Requestors elect to present a two-year term for the purposes of this estimate. 7 AAC 07.010(8)(A) prescribes

Ms. Alexandria Hicks, Coordinator  
Department of Health and Social Services  
January 26, 2018  
Page 2 of 2

the methodology to determine the Net Present Value (NPV) of the space lease. Based upon a review of the recent DHSS CON determinations, DHSS determines the space lease expenditure by requiring a commercially reasonable lease rate, a minimum of a two-year lease term, and calculation of the aggregate lease payments. Here the Requestors have followed the DHSS' application methodology and have made no assessment of the remaining useful life of the building, but do so without waiver of 7 AAC 07.010(8)(A). This likely results in a higher lease cost calculation than if the NPV methodology is employed. However, since cost is not a CON determination consideration relevant to an AS 18.07.031(c) relocation, and since the above equipment and space cost estimate methodologies result in a more conservative estimate – i.e., greater cost – the Requestors hereby submit these methodologies but do so without waiver.

We believe that this is responsive to DHSS' request. We look forward to your response.

Sincerely,

CLAYTON & DIEMER, LLC



Peter M. Diemer

PMD:njc

# NORTH

Architecture Construction Development, LLC

January 23, 2018

Harold Gear  
ASC North, LLC  
6911 DeBarr Road  
Anchorage, AK 99504



Subject: 'Certified Cost Estimate' for the Proposed ASC North, LLC, Muldoon ASC, SASC Consolidation and Relocation

Mr. Gear,

My company, North Architecture Construction Development, LLC has been retained to assist in the planning, design and construction of the new Ambulatory Surgical Center located in Anchorage, Alaska. As principal, I am a licensed architect in the State of Alaska and a General Contractor. I have designed and helped construct numerous healthcare facilities (including ASC's) in Alaska and am very familiar with their design requirements.

The proposed consolidated outpatient surgical facility is to be located at 1917 Abbott Road, Suite 100, Anchorage, Alaska 99507. The consolidated facility will be located on the first floor of an existing medical office building, the first floor Suite containing 11,000 SF of area. The consolidated facility consists of two Class "C" Operating Room, a non-sterile Procedure Room and associated support spaces. Please reference **Exhibit A** - preliminary tenant improvement cost proposal dated January 17, 2018.

ASC North has received an estimated cost to sublease 11,000 SF of medical space from Advanced Pain Centers of Alaska. The initial term of the lease is for 60 months (five years) at a cost of \$3.00 per square foot. **Please reference Exhibit B.**

The estimated equipment costs associated with this proposal are detailed in **Exhibit C.**

## RELOCATION COSTS

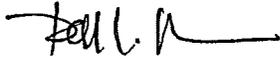
|                                                                       |                     |
|-----------------------------------------------------------------------|---------------------|
| A. TENANT IMPROVEMENTS                                                | \$ 2,631,635        |
| Reference <b>Exhibit A</b> – North ACD Proposal                       |                     |
| B. BUILDING AND LAND (SPACE COST for Two Years)                       | \$ 792,000          |
| Reference <b>Exhibit B</b> – Advanced Pain Centers of Alaska Proposal |                     |
| C. EQUIPMENT AND FREIGHT                                              | \$ <u>2,933,399</u> |
| Reference <b>Exhibits C</b> – A.S.C. Management LLC Estimates         |                     |

**TOTAL PROJECT ESTIMATE: \$ 6,357,034**

P.O. Box 90801 · Anchorage, Alaska 99509  
907.229-4923 · dave@northacd.com

Please feel free to call me if you have any questions regarding the scope of the project or the calculation methodologies and assumptions utilized.

Sincerely,

A handwritten signature in black ink, appearing to read "D.L. McConnell", with a long horizontal flourish extending to the right.

David L. McConnell, Architect  
NORTH ACD

**P.O. Box 90801 · Anchorage, Alaska 99509**  
**907.229-4923 · [dave@northacd.com](mailto:dave@northacd.com)**

# NORTH

Architecture Construction Development, LLC

January 17, 2018

Harold Gear  
ASC North  
6911 DeBarr Road  
Anchorage, Alaska 99504

Project: ASC North, Muldoon ASC, SASC Consolidation Project Proposal

Dear Mr. Gear,

We would like to thank you for the opportunity to propose on the interior tenant improvement for the ASC North, Muldoon ASC, SASC consolidation project initially located in the First Floor Suite of the 1917 Abbott Road Building, Anchorage, Alaska 99507. This preliminary proposal is based on our experience designing and constructing Ambulatory Surgical Centers. Our bid for this tenant improvement is \$2,631,635 and is based on the following breakdown and basic understanding:

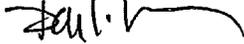
|                             |                    |
|-----------------------------|--------------------|
| Design & Permitting         | \$ 62,000          |
| General Conditions          | \$ 19,500          |
| Temporary Construction      | \$ 84,800          |
| Interior Demolition         | \$ 133,000         |
| Concrete Slab In-fill       | \$ 18,500          |
| Surgical Light Structure    | \$ 5,000           |
| Casework Complete           | \$ 150,000         |
| Doors and Hardware          | \$ 110,000         |
| Interior Walls and Finishes | \$ 222,250         |
| Acoustical Ceilings         | \$ 45,000          |
| Flooring Complete           | \$ 82,500          |
| Window Coverings            | \$ 90,080          |
| Specialties & Equipment     | \$ 5,985           |
| Mechanical - HVAC           | \$ 272,000         |
| Plumbing                    | \$ 399,080         |
| Automatic Sprinklers        | \$ 35,000          |
| Fire Alarm                  | \$ 25,500          |
| Electrical                  | \$ 425,000         |
| Emergency Generator         | \$ 102,000         |
| Low Voltage Cabling         | \$ 40,000          |
| Sub Total                   | \$2,392,395        |
| Overhead & Profit @ 10%     | \$ 239,240         |
| <b>Total</b>                | <b>\$2,631,635</b> |

P.O. Box 90801 · Anchorage, Alaska 99509  
907.229-4923 · dave@northacd.com

- Coordinate Architectural, Mechanical, Plumbing, and Electrical design and permitting.
- Complete interior demolition of the First Floor Suite.
- Layout and construct new acoustically insulated wall partition, soffits and ceilings.
- Rough-in all Mechanical, Plumbing and Electrical.
- Install hollow metal door frames with solid core doors and associated hardware.
- Hang gypsum board, tape and paint new partition walls, soffits and ceilings.
- Install acoustical ceiling grid, lighting, sprinkler heads, mechanical grills and acoustical tile.
- Install and terminate data cabling.
- Install floor finishes as follows:
  - Waiting Areas, Hallways and Offices to receive modular carpeting with 4" rubber wall base.
  - Medical Areas and Toilets to receive welded sheet vinyl finish with 6" integral cove base.
- Fabricate and install new custom casework with plastic laminate finish.
- Trim-out all Mechanical, Plumbing and Electrical as required.

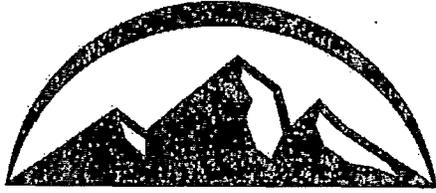
We appreciate your consideration of this proposal; please contact us with any questions or requests regarding this proposal.

Sincerely,



David L. McConnell, Architect  
North ACD

P.O. Box 90801 · Anchorage, Alaska 99509  
907.229-4923 · dave@northacd.com



**ADVANCED PAIN CENTERS  
OF ALASKA**

**Lawrence W. Stinson, MD**  
**Joanie Randle, PA-C • Carl Brown, PA-C**  
**1917 Abbott Road, Suite 100**  
**Anchorage, AK 99507**  
(907) 278-2741 (telephone) (907) 743-8284 (facsimile)

January 18, 2018

Harold Gear  
ASC North LLC  
6911 DeBarr Rd  
Anchorage, Alaska 99504

Re: Estimated Cost to Sublease Medical Office space

Dear Mr. Gear:

This letter details the estimated cost to sublease approximately 11,000 sq ft of medical office space in our multi-tenant, Class "A" building, located at 1917 Abbott Rd., Ste 100, for your ambulatory surgery facility.

Estimated costs:

- Premises: Approximately 11,000 rentable square feet of medical office space
- Term: Five (5) years
- Estimated Monthly Rent Amount: \$33,000 a month (\$3.00 a sq ft), \$396,000 annually
- Security Deposit: \$33,000 to be paid upon execution of a sublease
- Permitted Use: Ambulatory Surgery Facility

I have attached the drawings of our first floor for your planning purposes. If you have any questions please don't hesitate to call my office at 907-770-3224.

Sincerely,

  
Judith Barnes  
Administrator



| Category                          | Total              |
|-----------------------------------|--------------------|
| OR Suite                          | \$173,195          |
| Pre-Op/PACU / Overnight Stay Room | \$170,575          |
| Sterilization                     | \$404,545          |
| Anesthesia                        | \$173,414          |
| X-Ray                             | \$216,869          |
| Storage                           | \$55,271           |
| Video Tower                       | \$233,640          |
| Pain Management                   | \$34,200           |
| Ortho + Total Joint               | \$451,798          |
| Spine                             | \$491,070          |
| Office Furniture & Miscellaneous  | \$81,520           |
| IT                                | \$281,260          |
| Equipment Subtotal                | \$2,767,358        |
| Tax & Freight                     | \$166,041          |
| <b>Total</b>                      | <b>\$2,933,399</b> |

| Product Description                                            | Quantity | Unit Price | Extended Price | Vendor | Part #      |
|----------------------------------------------------------------|----------|------------|----------------|--------|-------------|
| <b>OR SUITE EQUIPMENT</b>                                      |          |            |                |        |             |
| OR Table (Remanufactured) 3085                                 | 2        | \$28,756   | \$57,511       | Steris | RC3         |
| OR Table Accessories (armboard, safety strap, table extension) | 2        | \$1,467    | \$2,933        | Steris | BF567       |
| Dual Mounted OR Lights w/ Install                              | 2        | \$24,856   | \$49,712       | Steris | LG05        |
| OR Light Structural Plate                                      | 2        | \$1,026    | \$2,051        | Steris | LB29        |
| Procedure Room Light                                           | 1        | \$3,886    | \$3,886        | Steris | LED31       |
| Warming Cabinet (Dual Compartment)                             | 2        | \$8,934    | \$17,869       | Steris | D1040124531 |
| Bovie Electrosurgical Unit                                     | 2        | \$4,490    | \$8,980        | DRE    | DRE ASG-300 |
| Pneumatic Stool w/out backrest                                 | 6        | \$245      | \$1,470        | Pedigo | P-528-GS    |

|                                                                  |    |         |         |                   |  |
|------------------------------------------------------------------|----|---------|---------|-------------------|--|
| <b>MISCELLANEOUS EQUIPMENT</b>                                   |    |         |         |                   |  |
| Back Table SS 24x60 with or without a shelf                      | 3  | \$691   | \$2,074 | Distributor       |  |
| Back Table SS 24x48 with or without a shelf                      | 3  | \$571   | \$1,712 | Distributor       |  |
| Back Table SS 24x36 with or without a shelf                      | 0  | \$571   | \$0     |                   |  |
| Utility Table, SS, 2 drawers, 20"x34"x16"                        | 3  | \$665   | \$1,995 | Distributor       |  |
| Kick Bucket, SS, Swivel Casters, 12-quart                        | 3  | \$245   | \$735   | Distributor       |  |
| Basin Ring Stand, SS, Single                                     | 3  | \$257   | \$772   | Distributor       |  |
| Trash Hamper, Blickman, with lid, 3" casters                     | 3  | \$176   | \$528   | Distributor       |  |
| Trash Hamper, Blickman, with lid, 3" casters (for linen)         | 3  | \$176   | \$528   | Distributor       |  |
| Trash Hamper, Blickman, with lid, 3" casters (for anesthesia)    | 1  | \$176   | \$176   | Distributor       |  |
| Mayo Stand, SS, 21" x 16" Foot Operated                          | 3  | \$571   | \$1,713 | Distributor       |  |
| Extra large Mayo Stand                                           | 3  | \$571   | \$1,713 | Distributor       |  |
| Step Stool, Stackable, Interlocking                              | 6  | \$100   | \$600   | Distributor       |  |
| IV Pole, 4 hooks, 5 legs                                         | 14 | \$267   | \$3,738 | Distributor       |  |
| Patient Transfer Roller, 30" L x 14"W                            | 3  | \$345   | \$1,035 | Distributor       |  |
| Recessed View Box                                                | 3  | \$595   | \$1,784 | Distributor       |  |
| Triple Glove Holders (vertical, wall mount)                      | 6  | \$60    | \$360   | Distributor       |  |
| Tote with lid for case cart                                      | 9  | \$32    | \$288   | Distributor       |  |
| Gel Pad, Doughnut for Head, 8" diameter                          | 3  | \$88    | \$263   | Distributor       |  |
| Floor cart for large sharps holders                              | 3  | \$0     | \$0     | Distributor       |  |
| Wall mount boxes for sharps                                      | 3  | \$0     | \$0     | Distributor       |  |
| Magnetag White Board and Magnets (For OR schedule)               | 4  | \$1,350 | \$5,400 | Distributor       |  |
| Smoke Evacuator                                                  | 0  | \$1,400 | \$0     | Distributor       |  |
| Time Elapsed Clocks                                              | 3  | \$410   | \$1,230 | Distributor       |  |
| Regular Clocks                                                   | 3  | \$200   | \$600   |                   |  |
| Movable cart for documenting? (6 drawer locking silver metallic) | 3  | \$513   | \$1,539 | Global Industrial |  |

**Total**

**\$173,195**

| Product Description                                      | Quantity | Unit Price | Extended Price   | Vendor           | Part #      |
|----------------------------------------------------------|----------|------------|------------------|------------------|-------------|
| <b>PATIENT BAYS</b>                                      |          |            |                  |                  |             |
| Patient Monitors w/ Nellcor SpO2                         | 12       | \$5,808    | \$69,696         | GE               | BADV3       |
| 19" Wall Channel for Patient Monitors                    | 11       | \$55       | \$605            | GE               | 411959-001  |
| 12" Pivot Mount for Patient Monitors                     | 11       | \$239      | \$2,629          | GE               | 407349-009  |
| Roll Stand                                               | 1        | \$425      | \$425            | GE               | 900276-011  |
| Utility hook for monitor cable/accessories               | 11       | \$40       | \$440            | GE               | 2038478-001 |
| TV for overnight stay room                               | 0        | \$600      | \$0              |                  |             |
| Patient Stretchers w/ Accessories                        | 11       | \$5,720    | \$62,920         | Stryker          | 1105000030  |
| Overnight Bed                                            | 0        | \$5,720    | \$0              |                  |             |
| Overnight Tables                                         | 11       | \$375      | \$4,126          | Stryker          | 3150000000  |
| Bedside Cabinets                                         | 11       | \$585      | \$6,431          | Stryker          | 4400603000  |
| Stethoscopes                                             | 11       | \$37       | \$407            | Distributor      |             |
| Wall mount boxes for Sharps                              | 11       | \$67       | \$736            | Distributor      |             |
| Continuous analog vacuum regulator                       | 17       | \$212      | \$3,604          | Distributor      |             |
| O2 Flowmeter                                             | 17       | \$95       | \$1,615          | Distributor      |             |
| Suction Cannister Mount                                  | 11       |            | \$0              |                  |             |
| Trash Cans for bedside, Slim-lim, 23gal - fire resistant | 11       | \$42       | \$459            | Distributor      |             |
| Christmas Tree (O2 connector serrated)                   | 22       | \$2        | \$44             | Distributor      |             |
| Shower chair for overnight stay room                     | 0        |            | \$0              |                  |             |
| Ice Maker                                                | 1        | \$3,898    | \$3,898          | Distributor      |             |
| Medication Refrigerator                                  | 1        | \$1,200    | \$1,200          | Distributor      |             |
| Undercounter Nourishment Refrigerator                    | 1        | \$300      | \$300            | Distributor      |             |
| <b>TESTING EQUIPMENT</b>                                 |          |            |                  |                  |             |
| Temporal Thermometer                                     | 3        | \$595      | \$1,786          | Distributor      |             |
| PT/INR Monitor                                           | 0        | \$1,531    | \$0              | Distributor      |             |
| Hemocue                                                  | 0        | \$505      | \$0              | Distributor      |             |
| Glucometer (Touch Plus) included in Hemocue              | 2        | \$0        | \$0              | Distributor      |             |
| <b>MISCELLANEOUS EQUIPMENT</b>                           |          |            |                  |                  |             |
| Patient Scale 400 lb. capacity                           | 1        | \$157      | \$157            | Distributor      |             |
| Baxter Single IV pump                                    | 1        | \$895      | \$895            | Distributor      | 70180G      |
| Wheelchair, 22"                                          | 2        | \$445      | \$890            | Distributor      |             |
| Wheelchair, 24"                                          | 1        | \$521      | \$521            | Distributor      |             |
| Wire cart (linen cart)                                   | 1        | \$342      | \$342            | Distributor      |             |
| Nylon cover for wire linen cart                          | 1        | \$186      | \$186            | Distributor      |             |
| Zoll M-Series Defibrillator                              | 1        | \$1,500    | \$1,500          | DRE              | 71000BARS   |
| Zoll Stat Padz, MFE w/ preconnect, adult (ea)            | 1        | \$50       | \$50             | Distributor      |             |
| Portable Suction Unit                                    | 1        | \$725      | \$725            | DRE              | G180        |
| ECG Machine, 12Lead                                      | 1        | \$1,850    | \$1,850          | DRE              | 60136RS     |
| Emergency stretcher board                                | 1        | \$189      | \$189            | Distributor      |             |
| Broselow Bag (for pediatrics)                            | 1        | \$1,950    | \$1,950          | Armstrong Medica | AE-4700     |
| <b>Total</b>                                             |          |            | <b>\$170,575</b> |                  |             |

| Product Description                                    | Quantity | Unit Price | Extended Price   | Vendor      | Part #        |
|--------------------------------------------------------|----------|------------|------------------|-------------|---------------|
| Vpro 60 - Low Temp Sterilizer                          | 1        | \$55,353   | \$55,353         | Steris      | VP4002401     |
| AMSCO Washer/Disinfecter                               | 1        | \$66,279   | \$66,279         | Steris      | FH14043       |
| Universal Transfer Cart                                | 1        | \$3,359    | \$3,359          | Steris      | FD61700       |
| 3 Level Manifold Rack                                  | 1        | \$2,766    | \$2,766          | Steris      | FD74900       |
| Air Compressor                                         | 1        | \$1,231    | \$1,231          | Steris      | FD000018      |
| Medivator DSD Edge - Dual Basin Scope Reprocessor      | 0        | \$40,484   | \$0              | Medivators  | DSD Edge      |
| Ultrasonic Cleaner                                     | 1        | \$28,155   | \$28,155         | Steris      |               |
| 26x26x38 Large Steam Sterilizer                        | 1        | \$144,918  | \$144,918        | Steris      | UE24201401001 |
| Transfer Carriage and Dock                             | 1        | \$12,401   | \$12,401         | Steris      | AX084940005   |
| Air Compressor                                         | 1        | \$1,740    | \$1,740          | Steris      | P136816752    |
| 20x20x38 Small Electric Sterilizer (Amsco C 20")       | 1        | \$42,131   | \$42,131         | Steris      | RR0201110311  |
| UVC Disinfection                                       | 0        | \$100,000  | \$0              | Tru-D       |               |
| Scrub Sink Double                                      | 2        | \$7,662    | \$15,323         | Steris      | CE 1223       |
| Scrub Sink Single                                      | 0        | \$5,940    | \$0              | Steris      | C1213         |
| 96" Double Bay Clean Up Sink                           | 1        | \$13,084   | \$13,084         | Steris      | CCPS319635    |
| 120" Triple Bay Clean Up Sink                          | 0        | \$16,592   | \$0              | Steris      | CCPS3112035   |
| Stainless Steel Shelf Above Sink                       | 4        | \$1,000    | \$4,000          | Distributor |               |
| Ergostat Prep/Pack Workstation                         | 1        | \$7,283    | \$7,283          | Steris      | CG55          |
| Wrap hanger                                            | 1        |            | \$0              |             |               |
| Pass Thru Window                                       | 1        | \$5,672    | \$5,672          | Steris      | CG71005       |
| Anti Fatigue mat, 3'x12" (instrument wrapping counter) | 1        | \$250      | \$250            | Distributor |               |
| Anti Fatigue mat, 3'x5' (soiled processing counter)    | 1        | \$150      | \$150            | Distributor |               |
| Incubator biological indicator 3M                      | 1        | \$177      | \$177            | Distributor |               |
| Incubator biological indicator for Vpro                | 1        | \$177      | \$177            | Steris      |               |
| Spill Kit                                              | 2        | \$47       | \$94             | Distributor |               |
| Back table                                             | 1        |            | \$0              |             |               |
| <b>Total</b>                                           |          |            | <b>\$404,545</b> |             |               |

| Product Description                                       | Quantity | Unit Price | Extended Price | Vendor      | Part #        |
|-----------------------------------------------------------|----------|------------|----------------|-------------|---------------|
| Anesthesia Machine w/ Accessories (Aespire View)          | 3        | \$28,733   | \$86,200       | GE          | 1009-9212-000 |
| Anesthesia Monitor w/ N-CAIO & Accessories (B40v3)        | 3        | \$9,222    | \$27,666       | GE          | 2600040-003   |
| Anesthesia Connection Hoses                               | 15       | \$0        | \$0            | GE          |               |
| Ultrasound w/ Cart, Powerchord, and 2 Transducers         | 1        | \$33,900   | \$33,900       | GE          | Venue 50      |
| Verathon Glidescope System with 1 #3 blade and 1 #4 blade | 1        | \$14,675   | \$14,675       | Verathon    |               |
| Medfusion 3500 Syringe Pump                               | 5        | \$1,595    | \$7,975        | Infusystem  | 3500 V128     |
| Medium fiber optic laryngoscope handle                    | 5        | \$56       | \$280          | Distributor |               |
| Miller fiber optic laryngoscope blade #2                  | 5        | \$72       | \$360          | Distributor |               |
| Miller fiber optic laryngoscope blade #3                  | 6        | \$72       | \$432          | Distributor |               |
| Miller fiber optic laryngoscope blade #4                  | 6        | \$72       | \$432          | Distributor |               |
| Macintosh fiber optic laryngoscope blade #2               | 6        | \$72       | \$432          | Distributor |               |
| Macintosh fiber optic laryngoscope blade #3               | 6        | \$72       | \$432          | Distributor |               |
| Macintosh fiber optic laryngoscope blade #4               | 6        | \$72       | \$432          | Distributor |               |
| Sharps Containers mounted on anesthesia carts             | 3        | \$67       | \$201          | Distributor |               |
| Pharmaceutical Waste Bin                                  | 3        |            | \$0            | Distributor |               |

Total

\$173,414

| Product Description         | Quantity | Price     | Extended Price | Vendor      | Part #          |
|-----------------------------|----------|-----------|----------------|-------------|-----------------|
| GE OEC 9900 C-ARM           | 1        | \$135,000 | \$135,000      | GE          | OEC 9900 12"    |
| Mini C-Arm                  | 1        | \$75,000  | \$75,000       | Orthoscan   | 1000-0004-FD-OR |
| Imed Store                  | 0        | \$9,500   | \$0            |             |                 |
| Spider rack for lead aprons | 1        | \$450     | \$450          | Distributor |                 |
| Lead Aprons L               | 4        | \$284     | \$1,137        | Distributor |                 |
| Lead Apron M Green          | 4        | \$255     | \$1,020        | Distributor |                 |
| Lead Apronette              | 4        | \$475     | \$1,898        | Distributor |                 |
| Lead Gloves (pair)          | 1        | \$157     | \$157          | Distributor |                 |
| Thyroid Collar              | 4        | \$43      | \$173          | Distributor |                 |
| Thyroid T Collar            | 4        | \$70      | \$281          | Distributor |                 |
| X-Ray radiation sign        | 2        | \$27      | \$54           | Distributor |                 |
| X-Ray radiation glasses     | 4        | \$425     | \$1,699        | Distributor |                 |

Total

\$216,869

| Product Description                               | Quantity | Unit Price | Extended Price | Vendor   | Part #   |
|---------------------------------------------------|----------|------------|----------------|----------|----------|
| <b>Racks &amp; Shelving (Movable &amp; Track)</b> |          |            |                |          |          |
| Shelving and Tracked Storage                      | 1        | \$35,000   | \$35,000       | Logiquip | Multiple |

|                               |   |          |     |          |                |
|-------------------------------|---|----------|-----|----------|----------------|
| <b>GI Scope Cabinet</b>       |   |          |     |          |                |
| HEPA Ventilated Scope Cabinet | 0 | \$11,692 | \$0 | Logiquip | 43790SCHG-16PS |

|                          |   |         |         |             |          |
|--------------------------|---|---------|---------|-------------|----------|
| <b>Med Storage</b>       |   |         |         |             |          |
| Storage Shelves and Bins | 1 | \$1,948 | \$1,948 | Logiquip    | Multiple |
| Narcotic Safe            | 1 | \$276   | \$276   | UMF Medical | 7780     |

|                                           |   |         |         |          |          |
|-------------------------------------------|---|---------|---------|----------|----------|
| <b>Specialty Carts</b>                    |   |         |         |          |          |
| Anesthesia                                | 3 | \$2,035 | \$6,105 | Logiquip | Multiple |
| Crash Cart / Code Cart with IV pole and c | 1 | \$1,736 | \$1,736 | Logiquip | Multiple |
| Malignant Hypothermia                     | 1 | \$1,385 | \$1,385 | Logiquip | Multiple |
| Pediatric Airway                          | 1 | \$2,240 | \$2,240 | Logiquip | Multiple |
| Cast Cart                                 | 1 | \$831   | \$831   | Logiquip | Multiple |
| Block Cart                                | 1 | \$894   | \$894   | Logiquip | Multiple |
| Pain Management Cart                      | 1 | \$893   | \$893   | Logiquip | Multiple |
| ENT Cart                                  | 0 | \$883   | \$0     | Logiquip | Multiple |
| Ortho Cart                                | 1 | \$1,265 | \$1,265 | Logiquip | Multiple |
| General Cart                              | 0 | \$893   | \$0     | Logiquip | Multiple |
| GYN Cart                                  | 0 | \$893   | \$0     | Logiquip | Multiple |
| Urology Cart                              | 0 | \$893   | \$0     | Logiquip | Multiple |
| Vascular Cart                             | 0 | \$893   | \$0     | Logiquip | Multiple |
| Optamology Cart                           | 0 | \$893   | \$0     | Logiquip | Multiple |
| Spine Cart                                | 1 | \$893   | \$893   | Logiquip | Multiple |
| wire cart for tote w/ case cart           | 1 | \$893   | \$893   | Logiquip | Multiple |
| wire rack for drying instruments          | 1 | \$893   | \$893   | Logiquip | Multiple |

|                                       |   |      |      |            |  |
|---------------------------------------|---|------|------|------------|--|
| <b>Med Gas Room</b>                   |   |      |      |            |  |
| Single E-size oxygen cylinder carrier | 1 | \$20 | \$20 | Amazon.com |  |

Total

\$55,271

| Product Description                  | Quantity | Unit Price | Extended Price   | Vendor  | Part #        |
|--------------------------------------|----------|------------|------------------|---------|---------------|
| <b>Tower Components</b>              |          |            |                  |         |               |
| Camera Unit                          | 2        | \$14,440   | \$28,880         | Stryker | 1488-010-000  |
| Video Cart                           | 2        | \$4,050    | \$8,100          | Stryker | 0240-099-011K |
| Capture Device                       | 2        | \$19,500   | \$39,000         | Stryker | 0240-060-100  |
| Printer                              | 2        | \$2,750    | \$5,500          | Stryker | 0240-080-230  |
| Wireless Transmitter                 | 2        | \$6,350    | \$12,700         | Stryker | 0240-031-010  |
| 26" Wireless Display                 | 4        | \$7,625    | \$30,500         | Stryker | 0240-031-000  |
| Insufflator                          | 0        | \$10,950   | \$0              | Stryker | 0620-040-654  |
| Roll Stand Kit for Secondary Monitor | 2        | \$1,725    | \$3,450          | Stryker | 0240-099-110K |
| Light Source                         | 2        | \$8,400    | \$16,800         | Stryker | 0220-210-000  |
| Fiberoptic Cables                    | 6        | \$345      | \$2,070          | Stryker | 0233-050-064  |
| Camera Heads w/ coupler kit          | 6        | \$14,440   | \$86,640         | Stryker | 1488-210-122  |
| <b>Total</b>                         |          |            | <b>\$233,640</b> |         |               |

Tower components will vary by Vendor. Ex) Arthrex combines capture device, camera unit, and light source into one component. For Olympus, Flexible scopes and Endoeye scopes include the camera head, light source and cable as part of the scope. That only applies for General Scopes. For any other specialty's scopes on an Olympus tower, you will still need to purchase camera heads, light sources and light cables.

| Product Description    | Quantity | Price    | Extended Price | Vendor              | Part # |
|------------------------|----------|----------|----------------|---------------------|--------|
| Pain Table             | 1        | \$13,000 | \$13,000       | Oakworks            |        |
| Radiofrequency machine | 1        | \$14,000 | \$14,000       | Stryker or St. Jude |        |
| RF Needles             | 8        | \$900    | \$7,200        |                     |        |

See X-Ray tab for C-ARM

**Total**

**\$34,200**

| Product Description                                                                              | Quantity | Unit Price | Extended Price  | Vendor         | Part #                        |
|--------------------------------------------------------------------------------------------------|----------|------------|-----------------|----------------|-------------------------------|
| Smartpump Dual Channel Tourniquets with rolling stand                                            | 2        | \$9,188    | \$18,375        | Stryker        | 5920-011-000                  |
| Flite Helmet System                                                                              | 1        | \$10,166   | \$10,166        | Stryker        | See Dropdown List             |
| <b>Instrument Trays</b>                                                                          |          |            |                 |                |                               |
| ACL Soft Tissue Tray                                                                             | 2        | \$762      | \$1,524         | Integra        | Multiple                      |
| Arthro Dissecting Tray                                                                           | 2        | \$470      | \$940           | Integra        | Multiple                      |
| Hand Tray                                                                                        | 2        | \$3,215    | \$6,430         | Integra        | Multiple                      |
| Micro Hand Wrist Tray                                                                            | 2        | \$1,224    | \$2,448         | Integra        | Multiple                      |
| Major Ortho Tray                                                                                 | 2        | \$2,445    | \$4,890         | Integra        | Multiple                      |
| Minor Ortho Tray                                                                                 | 2        | \$2,439    | \$4,878         | Integra        | Multiple                      |
| Open Shoulder Tray                                                                               | 2        | \$1,101    | \$2,201         | Integra        | Multiple                      |
| Knee Scope Tray                                                                                  | 2        | \$8,396    | \$16,791        | Stryker        | Multiple                      |
| Arthroscopy Biter Set                                                                            | 2        | \$10,200   | \$20,400        | Stryker        | Multiple                      |
| Arthroscopy Cannula set                                                                          | 2        | \$3,500    | \$7,000         | Stryker or S&N | Multiple                      |
| Specialty Specific Instruments                                                                   | 2        |            |                 |                |                               |
| Total Joint Instrument Tray                                                                      | 2        | \$5,500    | \$11,000        | Aesculap       |                               |
| <b>Power Equipment</b>                                                                           |          |            |                 |                |                               |
| Large Bone Power Set                                                                             | 2        | \$40,276   | \$80,553        | Stryker        | System 7 (see list)           |
| Medium Bone Power Set                                                                            | 2        | \$23,184   | \$46,368        | Stryker        | Corollary Driver 4 (see list) |
| Small/Micro Bone Set                                                                             | 2        | \$39,774   | \$79,548        | Stryker        | Remb (see list)               |
| <b>Arthroscopes</b>                                                                              |          |            |                 |                |                               |
| 4MM 30 DEG (Arthroscope)                                                                         | 3        | \$4,643    | \$13,930        | Stryker        | 0502-503-010                  |
| 4MM 70 DEG (Arthroscope)                                                                         | 3        | \$4,643    | \$13,930        | Stryker        | 0502-503-030                  |
| 2.7MM 30 DEG (Arthroscope)                                                                       | 3        | \$4,643    | \$13,930        | Stryker        | 0502-503-090                  |
| <b>Additional Arthroscopy Equipment - Should be placed free of charge w/ disposable contract</b> |          |            |                 |                |                               |
| Rf Ablation System (Crosfire 2)                                                                  | 0        | \$7,948    | \$0             | Stryker        | 475-100-000                   |
| Crosfire 2 Footswitch                                                                            | 0        | \$824      | \$0             | Stryker        | 475-000-100                   |
| Formula 180 Shower Handpiece                                                                     | 0        | \$4,361    | \$0             | Stryker        | 375-708-500                   |
| Crossflow Integrated Arthroscopy Pump                                                            | 0        | \$7,323    | \$0             | Stryker        | 450-000-000                   |
| Crossflow Footswitch                                                                             | 0        | \$372      | \$0             | Stryker        | 450-000-500                   |
| Autoclavable Hand Control                                                                        | 0        | \$577      | \$0             | Stryker        | 350-220-000                   |
| <b>Positioning Equipment</b>                                                                     |          |            |                 |                |                               |
| Limb Positioner                                                                                  | 2        | \$23,421   | \$46,842        | Smith & Nephew | See Dropdown List             |
| Beach Chair System                                                                               | 2        | \$10,247   | \$20,494        | Smith & Nephew | See Dropdown List             |
| Deluxe Arthroscopic Leg Holder                                                                   | 2        | \$3,674    | \$7,348         | Allen Medical  | A-10015                       |
| Sand Bag Positioners 12 lb                                                                       | 4        | \$42       | \$167           | Aligned        | 9-502                         |
| Sand Bag Positioners 7 lb                                                                        | 4        | \$48       | \$191           | Aligned        | 9-501                         |
| Bean Bag Positioner w/ U cutout, 30"x40"                                                         | 4        | \$395      | \$1,582         | Aligned        | 935233                        |
| Bean Bag Positioner w/ U cutout, 46"x46"                                                         | 4        | \$510      | \$2,040         | Aligned        | 935235                        |
| Gel Positioner 18x13x1/4"                                                                        | 4        | \$60       | \$241           | Aligned        |                               |
| Gel Positioner, contoured chest roll, 16" length                                                 | 2        | \$332      | \$664           | Aligned        | 925928                        |
| Velcro wrap immobilizer 14" wide x 87" long                                                      | 4        | \$57       | \$227           | Aligned        | 925572                        |
| <b>Cast Cutter &amp; Vac</b>                                                                     |          |            |                 |                |                               |
| Cast Cutter                                                                                      | 1        | \$1,036    | \$1,036         | Stryker        | 0940-000-000                  |
| Gastrac w/8 Foot Hose And Mobile Stand                                                           | 1        | \$1,264    | \$1,264         | Stryker        | 0986-000-000                  |
| <b>Fluid and Smoke Evacuation</b>                                                                |          |            |                 |                |                               |
| Neptune Rover 2                                                                                  | 0        | \$16,500   | \$0             | Stryker        | 0702-001-000                  |
| Neptune Docking Station                                                                          | 1        | \$13,500   | \$13,500        | Stryker        | 0702-014-000                  |
| <b>Hand Procedures</b>                                                                           |          |            |                 |                |                               |
| Hand Table                                                                                       | 2        | \$2,350    | \$4,700         |                |                               |
| <b>Total</b>                                                                                     |          |            | <b>\$45,738</b> |                |                               |

| Product Description                                    | Quantity | Unit Price | Extended Price   | Vendor        | Part #                   |
|--------------------------------------------------------|----------|------------|------------------|---------------|--------------------------|
| <b>Instrument Trays</b>                                |          |            |                  |               |                          |
| Lami Soft-Tissue Tray                                  | 2        | \$762      | \$1,524          | Integra       | Multiple                 |
| Cervical Fusion Tray                                   | 2        | \$16,800   | \$33,600         | Integra       | Multiple                 |
| Micro Neuro Tray                                       | 2        | \$3,215    | \$6,430          | Integra       | Multiple                 |
| Ortho Laminectomy Tray                                 | 2        | \$1,224    | \$2,449          | Integra       | Multiple                 |
| Shadow-Line Retractor System Set                       | 2        | \$25,000   | \$50,000         | Aesculap      | Multiple                 |
| McCulloch Retractor                                    | 2        | \$16,650   | \$33,300         | Integra       | Multiple                 |
| <b>Power &amp; Other Equipment</b>                     |          |            |                  |               |                          |
| High Speed Micro Drill                                 | 2        | \$25,086   | \$50,172         | Medtronic     | Midas Rex Set (See List) |
| IPC Power Console for High Speed Drill                 | 1        | \$24,712   | \$24,712         | Medtronic     | EK001                    |
| Bipolar Coagulation System                             | 1        | \$25,000   | \$25,000         |               |                          |
| Headlight + Light Source                               | 1        | \$7,627    | \$7,627          |               |                          |
| <b>Positioning Equipment</b>                           |          |            |                  |               |                          |
| Allen Bow Frame OR Table Attachment (Wilson Frame)     | 0        | \$6,499    | \$0              | Allen Medical | A-70800                  |
| Allen C-Flex Frame Spine System (Attaches to OR Table) | 0        | \$51,090   | \$0              | Allen Medical | A-70002 (See List)       |
| Allen Advanced Table Package (Full Spine Table)        | 1        | \$104,660  | \$104,660        | Allen Medical | A-71002 (See List)       |
| Horseshoe Headrest                                     | 1        | \$931      | \$931            | Steris        | BF036                    |
| Multi-Poise Headrest                                   | 1        | \$2,660    | \$2,660          | Steris        | BF038                    |
| Horizontal Attachment for Headrest Positioners         | 1        | \$2,305    | \$2,305          | Steris        | BF008                    |
| Steris Neuro Headrest Adapter                          | 1        | \$266      | \$266            | Steris        | BF185                    |
| Mayfield Distraction System                            | 1        |            | \$0              |               |                          |
| <b>Microscope</b>                                      |          |            |                  |               |                          |
| Neuro Microscope                                       | 1        | \$145,435  | \$145,435        | Leica         | M525F50                  |
| <b>Total</b>                                           |          |            | <b>\$491,070</b> |               |                          |

| Product Description                                                       | Quantity | Unit Price | Extended Price  | Vendor      | Part #   |
|---------------------------------------------------------------------------|----------|------------|-----------------|-------------|----------|
| <b>Furniture (Entire Facility)</b>                                        |          |            |                 |             |          |
| Office Furniture                                                          | 1        | \$75,000   | \$75,000        |             | Multiple |
| <b>Employee Lounge</b>                                                    |          |            |                 |             |          |
| Refrigerator for lounge                                                   | 1        | \$3,000    | \$3,000         | Best Buy    |          |
| Microwave for lounge                                                      | 1        | \$125      | \$125           | Best Buy    |          |
| Sherpa Display Board                                                      | 1        | \$150      | \$150           | Granger     |          |
| Dishwasher                                                                | 1        | \$700      | \$700           | Best Buy    |          |
| Coffee Maker / Toaster                                                    | 1        | \$100      | \$100           |             |          |
| Hot-Cold Water Cooler                                                     | 3        | \$185      | \$555           | Best Buy    |          |
| <b>Miscellaneous (Bathrooms, Offices, etc.)</b>                           |          |            |                 |             |          |
| Trash Can, for lounge & workrooms, slim-jim, 23gal fire (flame retardant) | 12       | \$42       | \$501           | Distributor |          |
| Trash Can, desk-side (flame retardant)                                    | 15       | \$7        | \$109           | Distributor |          |
| Trash Can, outside (flame retardant)                                      | 1        | \$442      | \$442           | Distributor |          |
| Magnetic White Board 2x3                                                  | 8        | \$26       | \$204           | Distributor |          |
| Shower curtains                                                           | 2        |            | \$0             |             |          |
| Stainless Steel tri-fold paper towel dispenser (full size)                | 5        | \$47       | \$235           | Distributor |          |
| Stainless Steel tri-fold paper towel dispenser (half size)                | 5        | \$52       | \$260           | Distributor |          |
| Shampoo Dispensers (for changing room showers)                            | 2        | \$32       | \$64            | Distributor |          |
| GOJO soap dispenser                                                       | 5        | \$15       | \$75            | Distributor |          |
| <b>Total</b>                                                              |          |            | <b>\$81,520</b> |             |          |

| Product Description                                                                                                                               | Quantity | Unit Price | Extended Price   | Vendor | Part # |
|---------------------------------------------------------------------------------------------------------------------------------------------------|----------|------------|------------------|--------|--------|
| <b>Cabling and Network Equipment</b>                                                                                                              |          |            |                  |        |        |
| Structuring Cabling System (Total drops 125)                                                                                                      | 1        | \$28,700   | \$28,700         | Alis   |        |
| Paging system (Includes Speakers, Receiver, labor)                                                                                                | 1        | \$9,105    | \$9,105          | Alis   |        |
| IT Room Equipment (Includes Server racks, ladder rack, Plenum Cat 6 Cabling, Bulk Speaker Wire)                                                   | 1        | \$33,000   | \$33,000         | Alis   |        |
| OR Monitors - Flat Screen HD Monitors (Plus HDMI cables, Mounts, Plates)                                                                          | 3        | \$1,200    | \$3,600          | Alis   |        |
| Staff Lounge, Reception and Dr Lounge - Flat Screen LCD TVs (Plus Plates, Mounts, Cables)                                                         | 3        | \$1,299    | \$3,897          | Alis   |        |
| Network Equipment (HP Proliant DL360 Server, Cat6 Cabling, Server licenses, KVM switch, Switch Rack Console)                                      | 1        | \$26,595   | \$26,595         | Alis   |        |
| Network Security and Wireless Devices (Cisco ASA Firewall, Catalyst 48-port Switches, Wireless Controllers, Wireless Access points, APC SmartUPS) | 1        | \$28,282   | \$28,282         | Alis   |        |
| Travel - 4 trips (site survey, cabling, inspections, infrastructure setup)                                                                        | 1        | \$12,000   | \$12,000         | Alis   |        |
| IT Setup                                                                                                                                          | 1        | \$40,000   | \$40,000         | Alis   |        |
| Nurse Call System with cabling                                                                                                                    | 1        | \$49,685   | \$49,685         |        |        |
| Panic alarm                                                                                                                                       | 1        | \$600      | \$600            |        |        |
| <b>Computers, Laptops and Miscellaneous</b>                                                                                                       |          |            |                  |        |        |
| HP Compaq Elite 8300 All-In-Ones PCs                                                                                                              | 20       | \$1,289    | \$25,780         | Alis   |        |
| HP Elitebook Laptops                                                                                                                              | 3        | \$1,289    | \$3,867          | Alis   |        |
| Computer on Wheels carts / laptops                                                                                                                | 10       | \$655      | \$6,550          | Alis   |        |
| Microsoft Office Licenses                                                                                                                         | 33       | \$200      | \$6,600          | Alis   |        |
| Asus Netbook (Timeclock)                                                                                                                          | 1        | \$439      | \$439            | Alis   |        |
| Medical Grade Surge Protectors with covers                                                                                                        | 32       | \$80       | \$2,560          | Alis   |        |
| <b>EMR / Provation</b>                                                                                                                            |          |            |                  |        |        |
| EMR System                                                                                                                                        | 0        | \$60,000   | \$0              |        |        |
| Provation                                                                                                                                         | 0        | \$76,191   | \$0              |        |        |
| <b>Total</b>                                                                                                                                      |          |            | <b>\$281,260</b> |        |        |